

# SURTECO

SOCIETAS EUROPAEA



SPECIALISTS FOR SURFACE TECHNOLOGIES



# 2 TABLE OF CONTENTS

4 Corporate policy

## Product portfolio

6 Edgebandings

10 Finish foils

14 Decorative printing

16 Skirtings

18 Impregnated products

20 Roller shutter systems and technical extrusions

22 Release papers

24 Product ranges for home improvement and DIY stores

## Facts and figures

26 Mission statement

28 Sales & earnings

29 The share

30 Employees

31 Environment

32 Germany

33 Worldwide

34 Group structure

35 History

Product  
ranges for home  
improvement and DIY stores



Release papers



Technical extrusions



Roller shutter  
systems



Edgebandings based on plastic



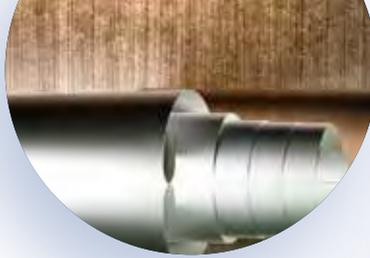
Edgebandings based on paper



Finish foils based on plastic



Finish foils based on paper



PRODUCT RANGE

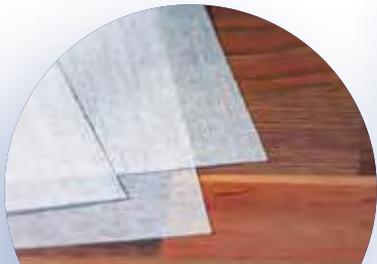
Decorative printing



Skirtings



Impregnated products



# 4 CORPORATE POLICY AND PHILOSOPHY

WE ARE PROUD OF BEING ABLE TO CONTRIBUTE TO THE SUCCESS OF OUR CUSTOMERS. INNOVATIVE TECHNOLOGIES, AND NEW PRODUCTS IN CONFORMITY WITH MARKET CONDITIONS AND ENVIRONMENTAL REQUIREMENTS COMBINE WITH A CORPORATE POLICY BASED ON THE NEEDS OF OUR SHAREHOLDERS AND STAKEHOLDERS

THAT WILL ENABLE US TO CONTINUE CONSOLIDATING  
OUR LEADING MARKET AND TECHNOLOGY POSITION



**SURFACE  
TECHNOLOGY  
CORPORATION**

IN THE FUTURE.



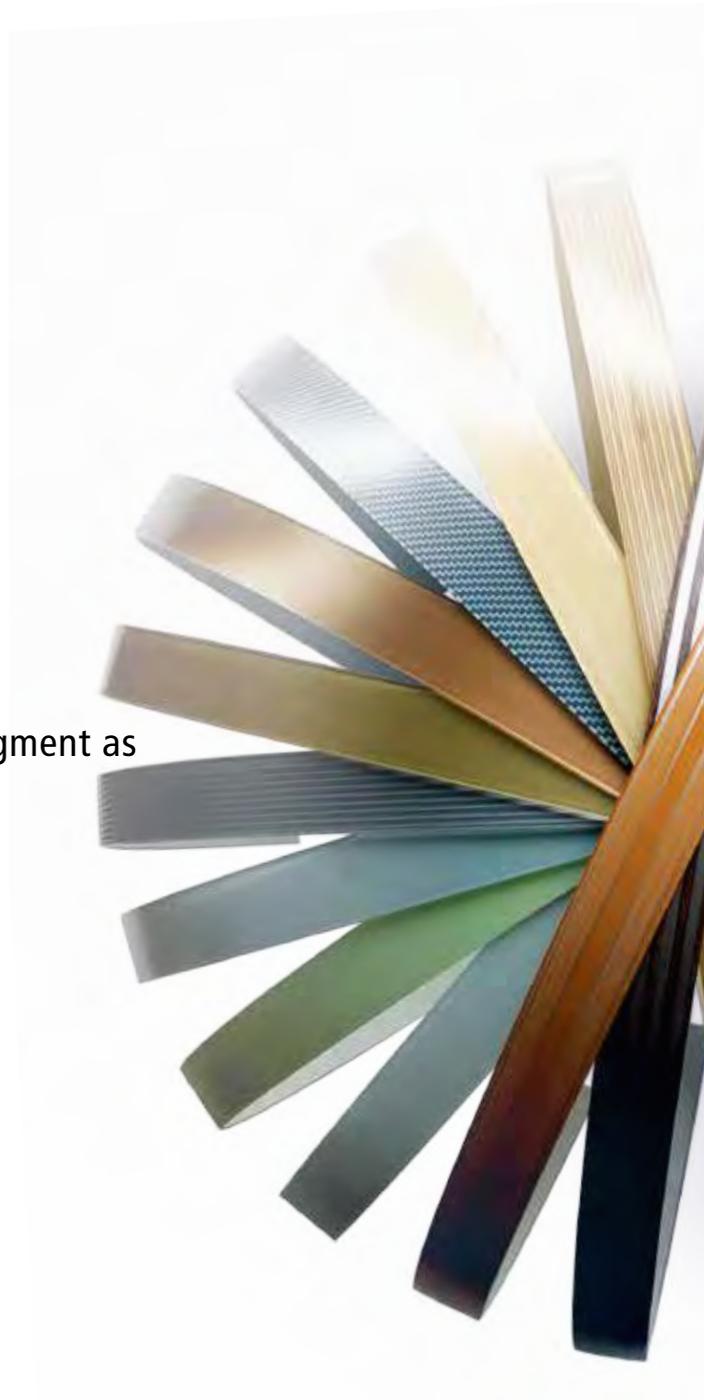
**Dr.-Ing. Herbert Müller**  
Chairman of the Board of Management



**Dr.-Ing. Gereon Schäfer**  
Member of the Board of Management

# 6 EDGE- BANDINGS

SURTECO leads the edgebandings product segment as





**GLOBAL MARKET LEADER**

# 8 EDGE- BANDINGS





## Edgebandings

based on plastic and paper are the core business of SURTECO

Edgebandings from Döllken and Canplast are manufactured from the plastics ABS, PMMA, PP or PVC in a wide range of dimensions and strengths to suit any application. The melamine edgebandings from BauschLinnemann and Kröning are manufactured on the basis of printed, non-fading specialist papers.

You will find the virtually unlimited selection of decorative designs, colours and variations at

[www.doellken-kv.com](http://www.doellken-kv.com)

[www.bauschlinnemann.com](http://www.bauschlinnemann.com)

[www.kroening-gmbh.com](http://www.kroening-gmbh.com)

[www.canplast.com](http://www.canplast.com)

DÖLLKEN

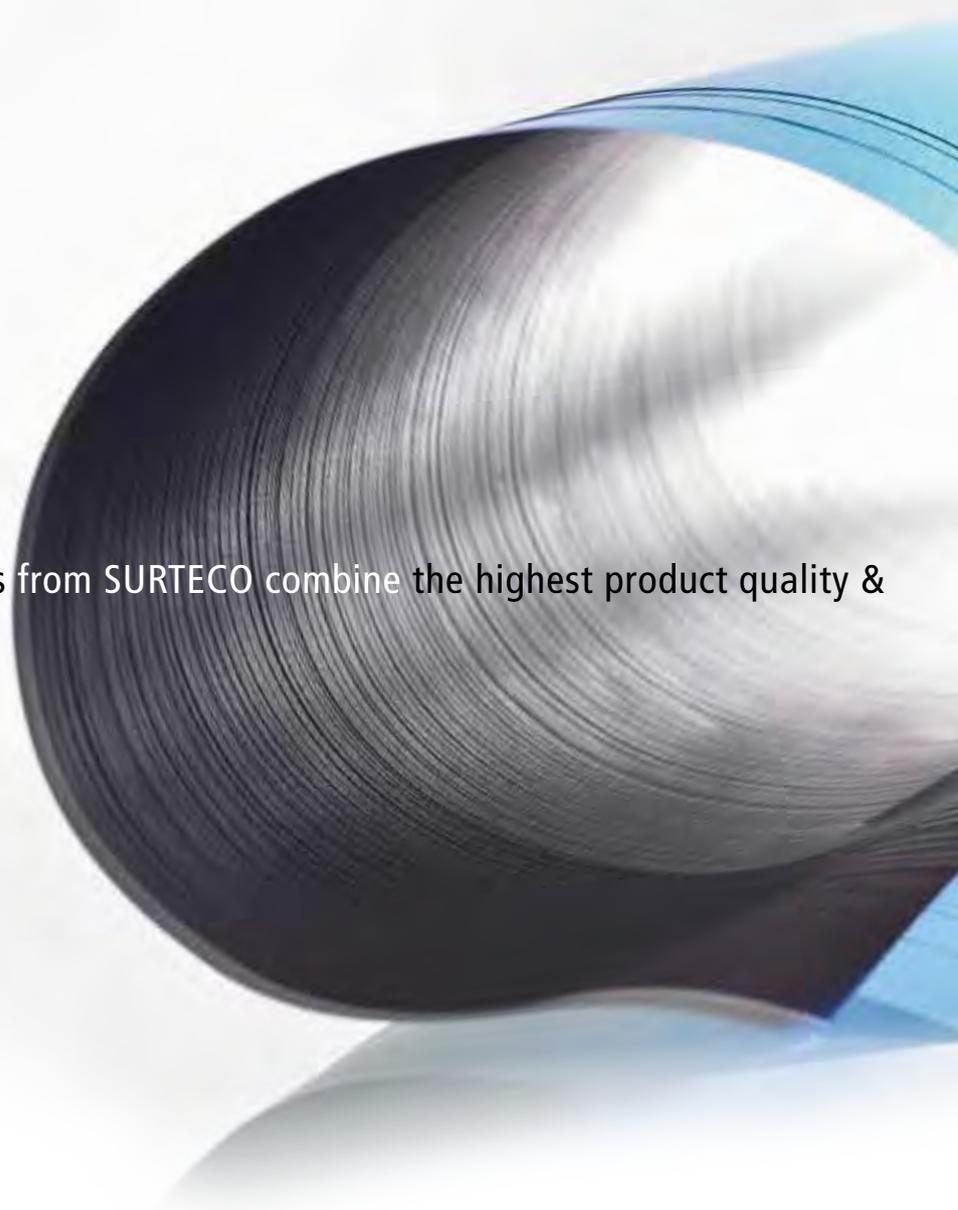
BauschLinnemann

Kröning

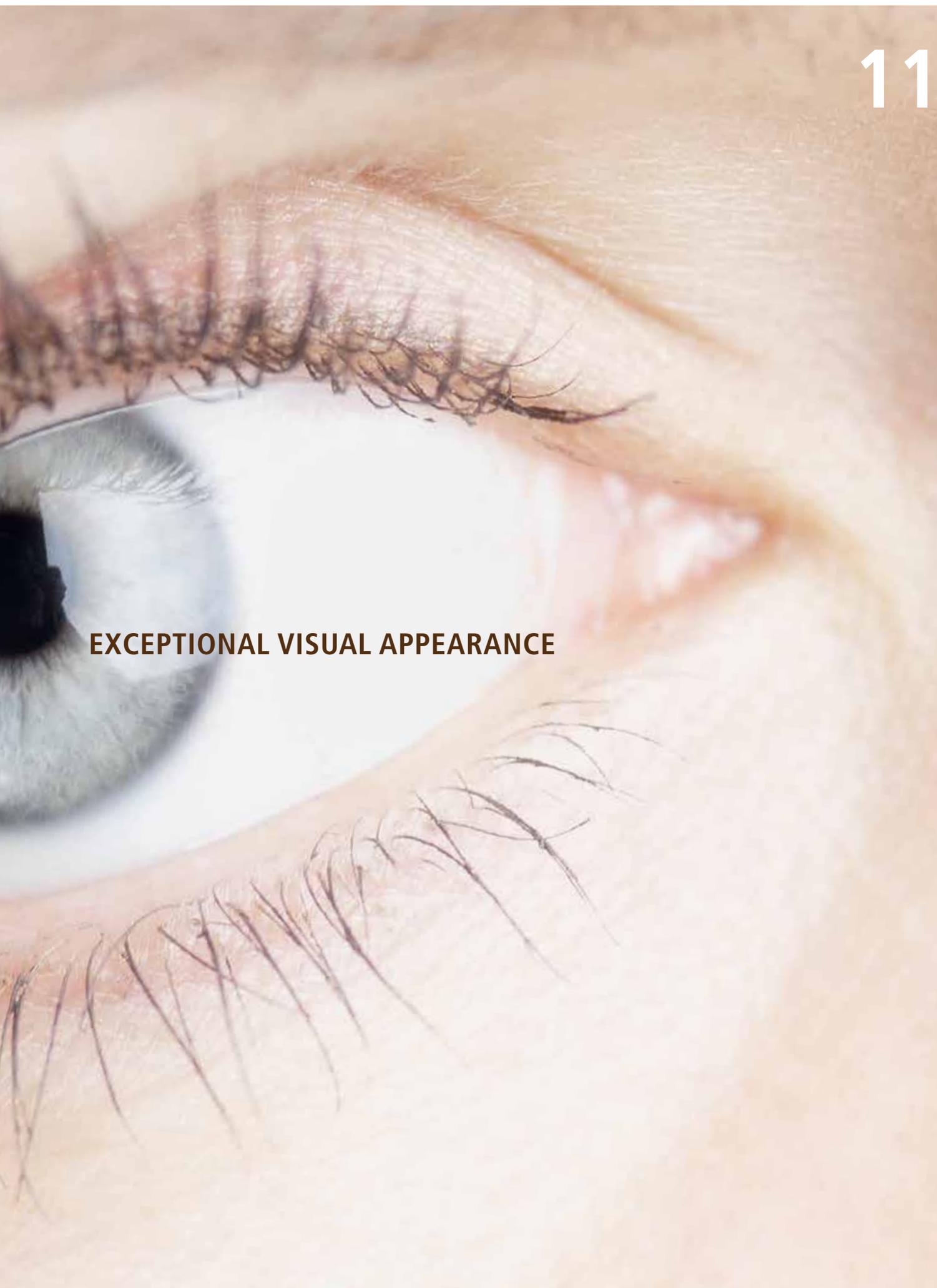
CANPLAST

# 10 FINISH FOILS

Finish foils from SURTECO combine the highest product quality &



**EXCEPTIONAL VISUAL APPEARANCE**



# 12 FINISH FOILS





## Finish foils

### made of plastic or paper for all areas of application

The paper-based finish foils from BauschLinnemann, Kröning and SURTECO DECOR make full use of innovative design and natural haptic properties to provide an appealing furniture surface with outstanding technical characteristics.

Gislaved has suitable plastic foils in its range for particularly demanding furniture surfaces, for further processing to create hardwearing carpets and for many industrial applications.

The home pages present an impressive selection of decorative designs, qualities and areas of application.

[www.bauschlinnemann.com](http://www.bauschlinnemann.com)

[www.gislavedfolie.se](http://www.gislavedfolie.se)

[www.kroening-gmbh.com](http://www.kroening-gmbh.com)

[www.surteco-decor.com](http://www.surteco-decor.com)



**Kröning**

**SURTECO**  
DECOR

# 14 DECORATIVE PRINTING



## Decorative printing

Decorative papers from SURTECO DECOR are used as a material to provide decorative style when refining wood-based materials for the furniture and flooring industry, and in interior design. Creative wood, stone and fantasy decors are developed in cooperation with Saueressig Design Studio and the Group's own design atelier SÜDDEKOR Art.

Allow yourself to be inspired by the decorative diversity on our home page:

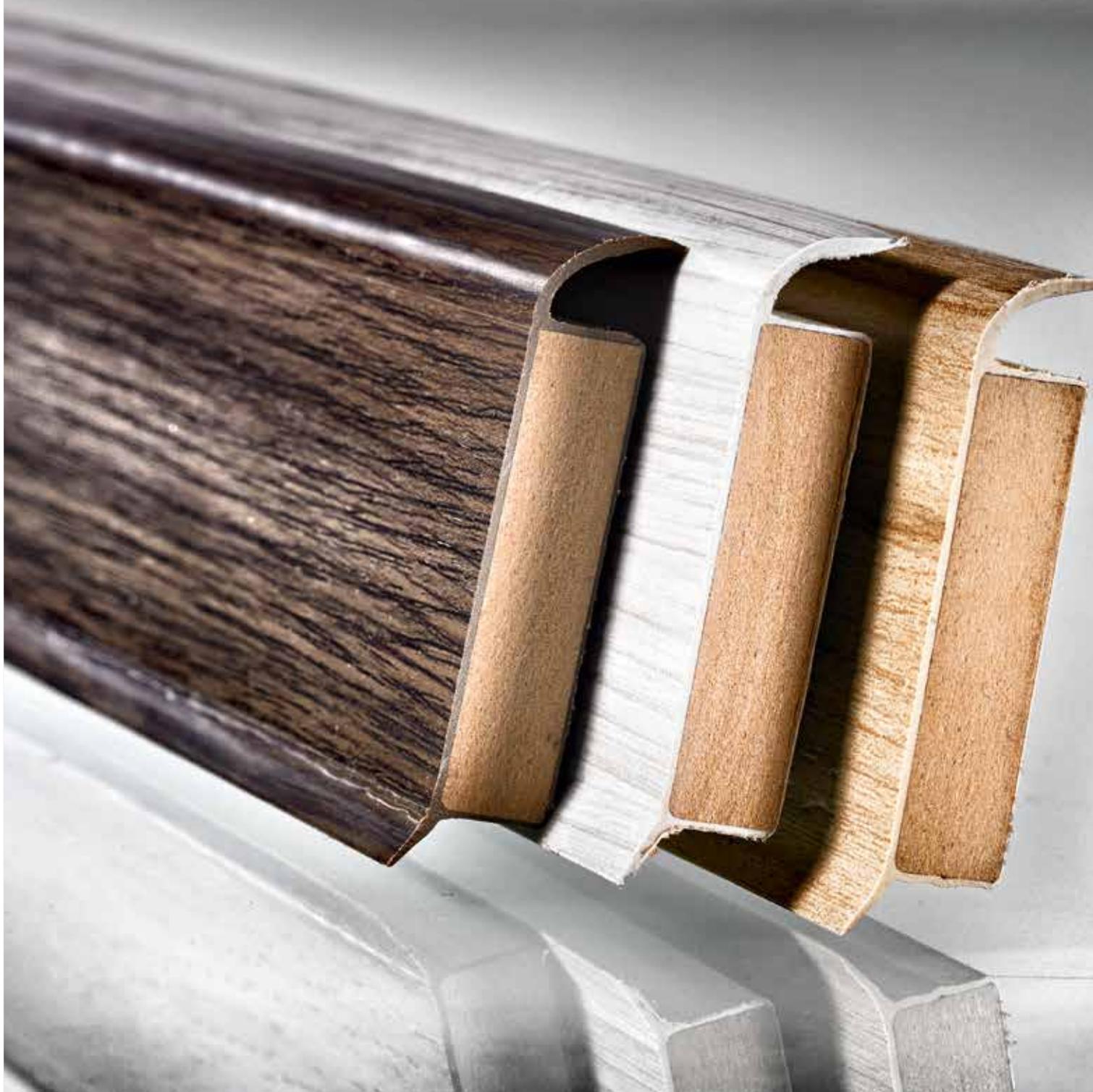
[www.surteco-decor.com](http://www.surteco-decor.com)

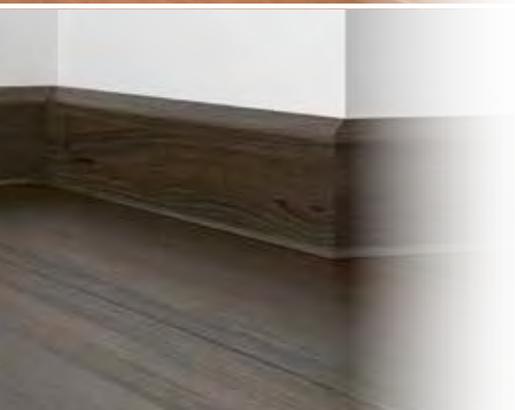
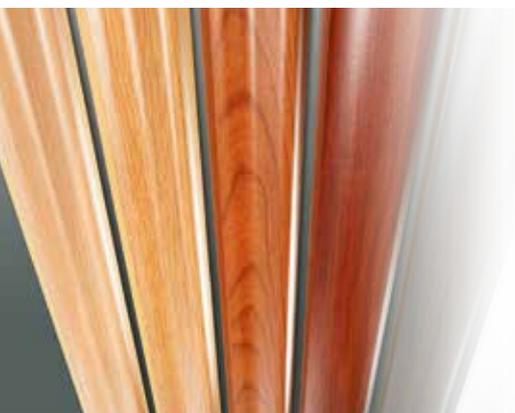
[www.sueddekor-art.com](http://www.sueddekor-art.com)

**SURTECO**  
DECOR

**Art**  
SÜDDEKOR

# 16 SKIRTINGS





## Skirtings

Döllken-Weimar GmbH is a dependable partner for flooring wholesalers and by analogy for professional floorlayers. The product range includes skirtings, stair edgings, transition rails and floor-laying accessories.

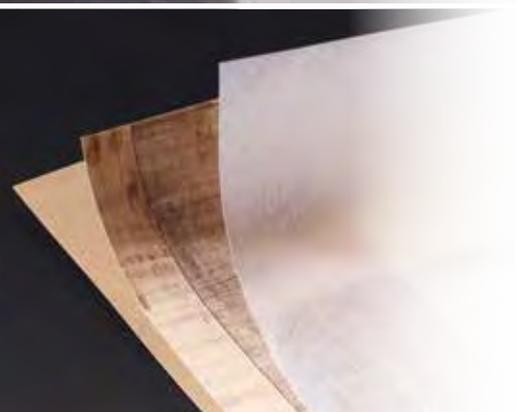
You will find the virtually unlimited selection of versions and decors at:

[www.doellken-weimar.de/en](http://www.doellken-weimar.de/en)

**DÖLKEN**  
W E I M A R

# 18 IMPREGNATED PRODUCTS





### Impregnated products

The decorative impregnates from DAKOR are part of our everyday life, for example on furniture or laminated flooring. They feature a highly wear-resistant surface which is particularly robust in withstanding the influences of mechanical, thermal and chemical impact. Overlays from DAKOR in multiply construction offer an additional coating for particularly demanding areas and for special visual effects.

You can find all the solutions for your particular application at:

[www.dakor-melamin.de](http://www.dakor-melamin.de)

**DAKOR**

# 20 ROLLER SHUTTER SYSTEMS AND TECHNICAL EXTRUSIONS





### **Roller shutter systems and technical extrusions**

Döllken-Profiltechnik supplies complete roller shutter systems for the furniture industry. All conceivable design versions are possible with conventional or digital printing and foil lamination.

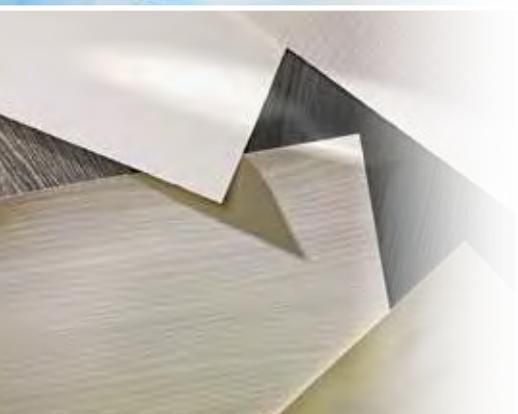
Technical extrusions from all standard materials – manufactured for the building sector and many other industrial areas – complete the product portfolio.

Discover the large number of application options at:  
[www.doellken-pt.com](http://www.doellken-pt.com)

**DÖLLKEN**  
PROFILTECHNIK

# 22 RELEASE PAPERS





### Release papers

Release papers from SURTECO DECOR are used in the furniture industry for the manufacture of melamine surfaces. This product gives the surface its visual finish and haptic touch. Release papers from SURTECO DECOR are also used to create the texture of other materials, such as leatherette.

Discover the extensive range of gloss grades and textures at:

[www.surteco-decor.com](http://www.surteco-decor.com)

**SURTECO**  
DECOR

24

# PRODUCT RANGES FOR HOME IMPROVEMENT & DIY STORES

**Praktikus**

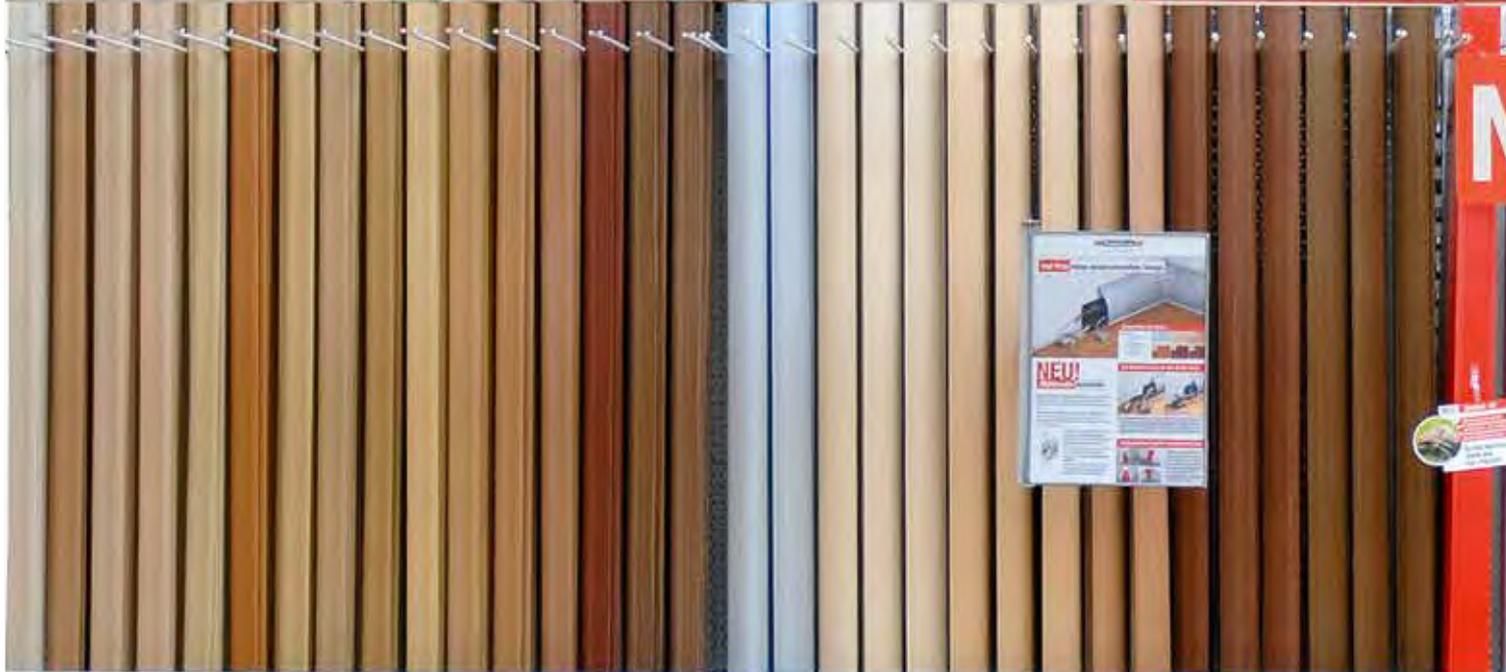
**Sockelleisten für Media-Kabel**

Die einfache Lösung für die Verlegung von Media-Kabeln

**Praktikus**

**Sockelleisten für Media-Kabel**

Der hochwertige Bodenabschluss, der Ihre Media-Kabel elegant verkleidet





### Do-it-yourself

Döllken is an expert partner for the do-it-yourself sector with thematically organized shops tailored precisely to the needs and purchasing behaviour of customers at home improvement and DIY shops.

You will find the comprehensive product range at:

[www.praktikus.de](http://www.praktikus.de)

**Praktikus**

# 26 MISSION STATEMENT

PEOPLE COME INTO CONTACT WITH OUR PRODUCTS ON A DAILY BASIS.  
OUR VISION IS TO ENRICH THE LIVES OF PEOPLE THROUGH DESIGN AND  
WE ACHIEVE THIS AS A LEADING COMPANY FOR INTERDISCIPLINARY SYSTEM SOLUTIONS  
THIS ASPIRATION COMBINED WITH THE PASSION OF OUR WORKFORCE IS  
AND IDEAS IN EXISTING AND NEW MARKETS ON THE BASIS OF SUSTAINABLE

## **International growth markets**

We want to expand our proportion of foreign trade further by focusing more intensively on growth markets in Asia, Eastern Europe and Latin America.

## **Focus on market penetration**

SURTECO intends to become the world's global driving force for surface technology. To this end, we want to raise our leading position to a new level. Our objective is to rank among the world's five biggest market players not only in edgebandings, finish foils and decorative papers but also in our other product groups.

## **Expansion of technology leadership**

We want to consolidate and expand the position we have achieved. Manufacturing and production procedures undergo a process of continuous improvement. We are working intensively on developing environmentally friendly and innovative products and technologies.

FUNCTIONALITY,  
AND SERVICE PACKAGES.  
EMPOWERING US TO EXPAND OUR SERVICE OFFERINGS  
PROFITABILITY.



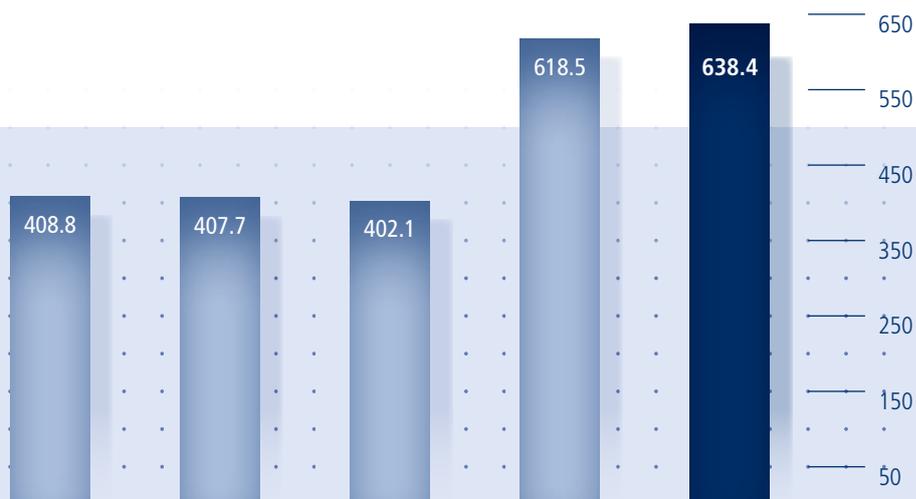
31415926535 8979323846 2643383279  
5028841971 6939937510 5820974944  
5923078164 0628620899 8528034825  
3421170679 8214808651 3282306647  
0938446095 5058223172 5359408128



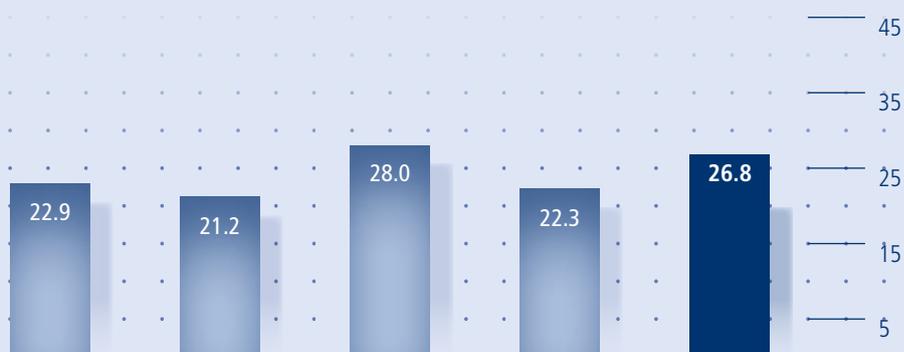
# 28

## SALES & EARNINGS

**SALES DEVELOPMENT**  
(€ millions)  
2011 - 2015



**EBT DEVELOPMENT**  
(€ millions)  
2011 - 2015



2011                      2012                      2013                      2014                      2015

The SURTECO Group achieved record sales of 638.4 million euros in 2015. The EBT was influenced by restructuring expenses amounting to 11.4 million euros.

You will find detailed information on business development in our Annual Report at [www.surteco.com](http://www.surteco.com).

# 29 THE SHARE

## The SURTECO share in a five-year comparison

Our objective is to increase the corporate value for our shareholders over the long term. Communication with shareholders is defined by objectivity, transparency, timeliness and predictability.

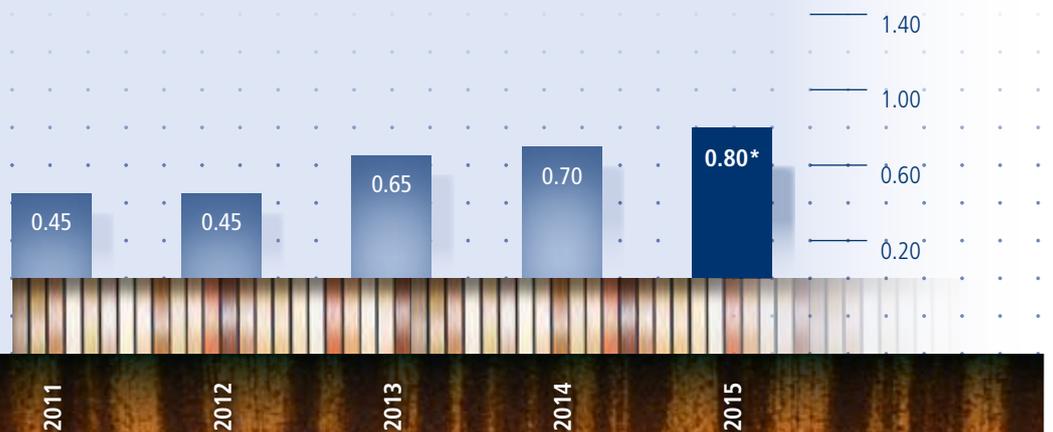
### SURTECO SHARE

2011 - 2015



### DIVIDEND DEVELOPMENT (€)

2011 - 2015



### Dividend policy

We want to meet the expectations of the shareholders to participate in the success of the company through payments of dividends, and have consequently defined the objective of achieving a payout ratio of approximately 50% of the consolidated result.

\* Proposal by the Board of Management and Supervisory Board to the Annual General Meeting

# 30 EMPLOYEES

## Commitment and qualification

of our employees create the success of SURTECO SE.  
We regard the skills of our employees as a valuable asset.  
In 2015, approximately 2,700 employees were employed  
in the SURTECO Group.



OF CONTINUOUS

# 31 ENVIRONMENT



The edgebandings of the SBU Plastics have been awarded the Greenguard Children & Schools Label in the worldwide certification programme.

The companies in the SBU Paper numbered among the first to supply FSC®-certified products in the marketplace.



Ask for our FSC®-certified products.

THE LONG-TERM FOCUS ON PROTECTION OF THE ENVIRONMENT AND A CONSISTENT POLICY OF ENERGY SAVINGS ARE EXAMPLES PROCESSES THAT ARE BEING DRIVEN FORWARD INTENSIVELY WITHIN THE COMPANIES OF THE SURTECO GROUP. THEY ARE DIRECTED TOWARDS REDUCING THE LEVEL OF GREENHOUSE GASES IN THE ATMOSPHERE.

# 32 GERMANY



NATIONAL AND INTERNATIONAL TARGETS OF SURTECO ARE THE SUSTAINABLE INCREASE OF CORPORATE VALUE AND SAFEGUARDING THE INTERESTS OF OUR SHAREHOLDERS, OUR BUSINESS PARTNERS, OUR EMPLOYEES AND THE COMMUNITY.



## SALES DISTRIBUTION 2015 in %

### SURTECO GROUP

Germany	28	<div style="width: 28%;"></div>
Rest of Europe	44	<div style="width: 44%;"></div>
America	20	<div style="width: 20%;"></div>
Australia	4	<div style="width: 4%;"></div>
Asia	3	<div style="width: 3%;"></div>
Other	1	<div style="width: 1%;"></div>

### GERMANY

- Buttenwiesen-Pfaffenhofen
- Bönen
- Dunningen
- Gladbeck
- Halle (Saale)
- Heroldstatt
- Hüllhorst
- Laichingen
- Sassenberg
- Weimar
- Willich

# 33 WORLDWIDE



- 20 production and
- 15 additional sales locations



## AMERICA

Agawam  
Brampton  
Chihuahua  
East Longmeadow  
Greensboro  
Myrtle Beach  
Santiago

## EUROPE

Angers  
Burnley  
Gislaved  
Istanbul  
Madrid  
Moscow  
Prague  
Sosnowiec  
Venice

## ASIA / OCEANIA

Batam  
Brisbane  
Melbourne  
Perth  
Singapore  
Sydney  
Tokyo

# 34 GROUP STRUCTURE

SURTECO SE IS LISTED IN THE PRIME STANDARD OF THE GERMAN STOCK EXCHANGE (DEUTSCHE BÖRSE) AND AS A HOLDING COMPANY IT IS RESPONSIBLE FOR THE CENTRAL MANAGEMENT AND CONTROL OF THE INDIVIDUAL GROUP COMPANIES.

THE COMPANIES OF THE GROUP ARE DIVIDED INTO TWO STRATEGIC BUSINESS UNITS ACCORDING TO THE PRODUCTION TECHNOLOGY BASED ON PAPER OR PLASTICS.



# 35 HISTORY

## SURTECO

SOCIETAS EUROPAEA

**2013**

Acquisition of all the shares in the companies of the Süddekor Group.

**2007**

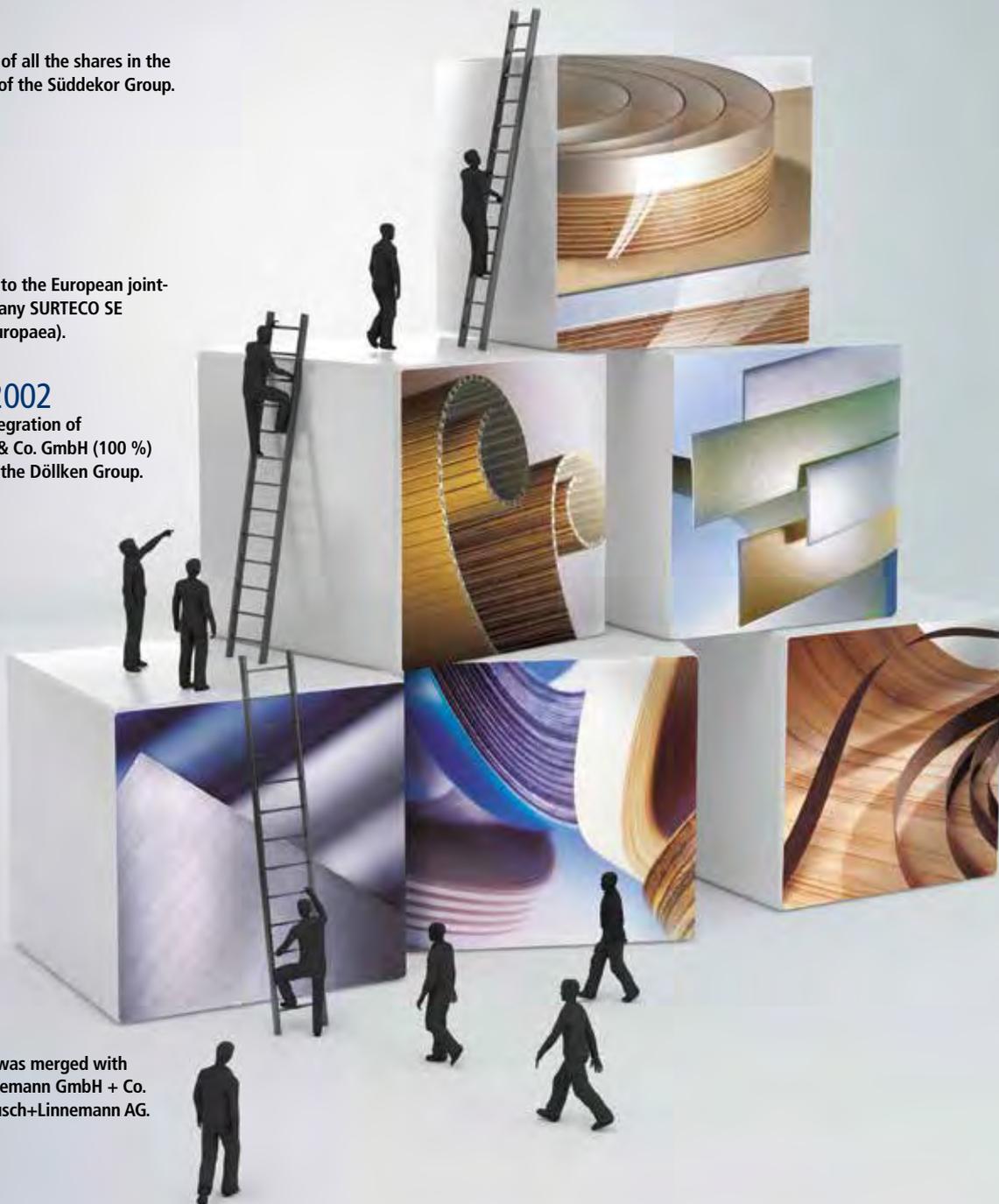
Conversion to the European joint-stock company SURTECO SE (Societas Europaea).

**2000-2002**

Gradual integration of W. Döllken & Co. GmbH (100 %) and also of the Döllken Group.

**1999**

Bausch AG was merged with Robert Linnemann GmbH + Co. to form Bausch+Linnemann AG.



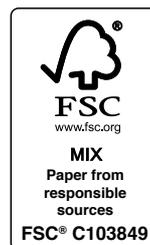
TICKER SYMBOL: SUR  
ISIN: DE0005176903

# SURTECO

SOCIETAS EUROPAEA

SURTECO SE  
Johan-Viktor-Bausch-Straße 2  
86647 Buttenwiesen-Pfaffenhofen  
Germany

E-Mail: [ir@surteco.com](mailto:ir@surteco.com)  
Internet: [www.surteco.com](http://www.surteco.com)



The paper used for this brochure was produced from cellulose sourced from certified forestry companies that operate responsibly and comply with the regulations of the Forest Stewardship Council.